#### **Amit Kumar**

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#### **EDUCATION**

## **University of Westminster**

London, UK Jan 2025 - Jan2026

MSc Data Science and Analytics

- Data Mining & Machine Learning: Classification, regression, clustering, neural networks, model evaluation.
- Data Visualization & Dashboarding: Data storytelling, Tableau, Power BI, advanced Excel dashboard, interactive visualization.
- Business Analytics: Decision analysis, linear programming, time series forecasting, risk analysis, using palisade tools.
- Simulation Modelling: Stochastic and deterministic simulations, @Risk, Simul8, modelling for operational decision.
- Data Warehousing & Business Intelligence: ETL process, data mart design, OLAP, multidimensional modelling, SQL or BI.
- Web and Social Media Analytics: Data Collection via APIs, text mining, sentiment and topic modelling, social media metric analysis.

#### **Chandigarh University**

Chandigarh, India

Batchelors in Computer Applications

July 2020 - July 2023

- **Programming and Software Development:** Python, Java, Object Oriented Programming, Software engineering principals.
- Statistics and Data Analysis: Probability, inferential statistics, hypothesis testing, regression analysis.
- Business and IT Integrations: Information system management, digital business strategy, IT project management.
- Web Development: HTML CSS, JavaScript, React, NodeJS, Rest APIs, MongoDB

## **WORK EXPERIENCE**

The Future University

Chandigarh, India

June 2023 – July 2024

- **Assistant Operation Manager** 
  - Managed 2 teams (25 members) looking at class scheduling, attendance tracking, and customer service of 50+ classes daily.
  - Integrated **Meta WhatsApp API** using python/JavaScript and webhooks, increasing throughput to **80 msgs/sec**, automating reminders or **1M+ users daily**.
  - Design **Retargeting Campaigns** with CRM segmentation and funnel analysis, increasing Masterclass Attendance and generating extra revenue with **250+ ROI**.
  - Conducted A/B testing, Attendance forecasting, cohort analysis, and EDA to optimise messaging strategies and improve engagement metrics.
  - Led Customer Service team (15 members), developing Excel dashboards and automated reports to enhance resolution time and satisfaction.

## **The Future University**

Chandigarh, India Dec 2022- June 2023

## **Assistant Operation Intern**

- Developed **CRM-Based WhatsApp Automation** workflows to improve class attendance.
- Executed **retargeting Strategies** through segmentation and campaign analysis, boosting conversions.
- Performed daily descriptive analysis to support operational planning and reporting.

# Chandigarh University.

Chandigarh, India

Feb 2022 – October 2022

- Research Analyst & Developer
  - Enhanced university **student dashboard (C#, SQL)** by improving dashboard, adding marks fields and fixing 30+ bugs.
  - Conducted **TikTok data analysis** using Python (Pandas, NumPy), performing time series analysis, correlation matrix, clustering and sentimental analysis (NLTK, TextBlob).
  - Created Visualizations (Matplotlib, Seaborn) and presented insights with actionable recommendations or research.

#### **SKILLS**

- Python (Pandas, Numpy, Scikit-learn, TextBlob)
- SQL (data extraction, cleaning, queries, joins)
- R (basic statistical analysis, visualizations)
- Excel (advanced formulas, pivot tables, dashboards)
- Machine Learning (classification, regression, clustring, model evaluation)
- Deep Learning (ANN, CNN, RNN basics)
- Natural Language Processing (text mining, sentiment analysis, topic modelling)
- Data Visualization (Matplotlib, Seaborn, Tableau, Power BI)
- A/B Testing, cohort analysis, funnel analysis
- Segmentation & Clustering (K-means)
- Time Series Analysis, hypothesis testing, correlation analysis
- ETL process and EDA
- CRM tools and automation (Zapier, webhooks, Meta/WhatsApp API Integrations)